EMPLOYMENT OUTCOMES

SAIS
JOHNS HOPKINS
SCHOOL OF ADVANCED INTERNATIONAL STUDIES
The Johns Hopkins University School of Advanced International Studies (SAIS) is committed to producing the next generation of great leaders, thinkers, and practitioners of international relations. As valued talent in the global marketplace, Johns Hopkins SAIS graduates secure employment across all sectors around the world.

This report is based on the results of an employment outcomes survey of students in the Master of Arts (MA), Master of Arts in International Economics and Finance (MIEF), and Master of International Public Policy (MIPP) programs who graduated between December 2014 and August 2015. These graduates found positions with over 200 employers worldwide.

The starting salaries for graduates noted in this report vary considerably depending on geographic location, employment sector, and functional area within the sector. They do not include the additional salary benefits of graduates employed in the multilateral sector where income is often tax-free, or the signing bonuses or end-of-year bonuses which can enhance salaries in the private sector.

From strategic consultants to entrepreneurs, leaders of non-governmental organizations to policymakers, Johns Hopkins SAIS graduates have joined an accomplished global network of over 18,000 alumni making a significant contribution to society.

Above: Students visit KKR headquarters during a Finance Trek in New York.
The Master of Arts (MA) is a two-year degree program with an interdisciplinary focus on international economics, policy and regional studies, international relations, and languages. The MA prepares students for careers addressing the multifaceted challenges facing the world today. The median salary and salary ranges for the MA Class of 2015 are as follows:

<table>
<thead>
<tr>
<th>SECTOR</th>
<th>MEDIAN</th>
<th>RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private</td>
<td>$68,000</td>
<td>$15,000 – $155,000</td>
</tr>
<tr>
<td>Public</td>
<td>$53,000</td>
<td>$35,000 – $97,000</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>$46,000</td>
<td>$24,000 – $70,000</td>
</tr>
<tr>
<td>Multilateral</td>
<td>$65,000</td>
<td>$45,000 – $120,000</td>
</tr>
</tbody>
</table>

95% of MA graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

*Based on results of a survey of MA students who graduated between December 2014 and August 2015. The survey participation rate was 80%.
EMPLOYERS

Private Sector
A. T. Kearney
Accenture
Albright Stonebridge Group
Allen & Overy LLP
The Asia Group, LLC
The Avascent Group
BCG
Beacon Global Strategies
Booz Allen Hamilton
CACI International
Cartica Capital
Castalia Strategic Advisors
Causal Design
CEB
Chemonics International Inc.
Citi
CNS Global Advisors
Context Partners
Cyveillance
Deloitte
Delos Capital Partners
DevTech Systems, Inc.
DIGITALiBiz
E.ON Climate & Renewables GmbH
The Economist Intelligence Unit
Econ One
Edelman Berland
Edgeworth Economics, L.L.C.
Estmob
Ether Capital
Eurasia Group
Everbright Securities
Exiger
EY
Forcier Consulting
Frontier Strategy Group
Galileo Learning
GlaxoSmithKline
Global Development Incubator
Goldman Sachs
Google
Height Securities, LLC
Hitachi Consulting
Hong Kong Phoenix Satellite Television
ICF International
HIS
IMG Rebel
International Business & Technical Consultants
Jefferies
John Snow, Inc.
JP Morgan
The Kaizen Company
Kateri Strategies
KC Jones Plating Co.
KOTRA
Kroll/Altegrity Risk International
lululemon athletica
M Powered Strategies, Inc.
Management Systems International
McKinsey & Company
Metis Strategy
MicroVest Capital Management
Morgan Stanley
New Oriental Education and Technology Group
PA Consulting Group
The Palladium Group
Park Advisors LLC
Partners in Performance
Political Alpha
Promontory Financial Group
PwC
Reed Smith LLP
Rhodium Group
Rock Creek Global Advisors
The Rock Creek Group
SAP
Sard Verbinnen & Co
Sealed Inc.
Sia Partners
Sidar Global Advisors
SiteCompli
SolarCity
Sonecon LLC
Sorini, Samet & Associates
Sustainable Capital Advisors
Syngenta
Systems Planning and Analysis
TD International, LLC
Tesla Government Inc.
Uno International Trade Strategy Advisors
Whiteoak Global Advisors
Wood Mackenzie

Public Sector
Banking Regulation & Supervision Agency (Turkey)
Banque Centrale (Luxembourg)
Board of Governors of the Federal Reserve System
Central Intelligence Agency (U.S.)
China-Africa Development Fund (China)
Federal Reserve Bank of Chicago
Federal Reserve Bank of New York
<table>
<thead>
<tr>
<th>HM Treasury (United Kingdom)</th>
<th><strong>Nonprofit Sector</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Ministry of Foreign Affairs (Netherlands)</td>
<td>Abdul Latif Jameel Poverty Action Lab (J-PAL)</td>
</tr>
<tr>
<td>National Defense University (U.S.)</td>
<td>ACT</td>
</tr>
<tr>
<td>National Nuclear Security Administration (U.S.)</td>
<td>Action Against Hunger</td>
</tr>
<tr>
<td>National Security Agency (U.S.)</td>
<td>American Enterprise Institute</td>
</tr>
<tr>
<td>Overseas Private Investment Corporation</td>
<td>American Institute in Taiwan</td>
</tr>
<tr>
<td>Public Health Institute</td>
<td>Armenian Cultural Association of America</td>
</tr>
<tr>
<td>U.S. Agency for International Development</td>
<td>Asia Philanthropy Circle</td>
</tr>
<tr>
<td>U.S. Coast Guard</td>
<td>Bertelsmann Foundation</td>
</tr>
<tr>
<td>U.S. Department of Commerce</td>
<td>Building Markets</td>
</tr>
<tr>
<td>U.S. Department of Defense</td>
<td>Catholic Relief Services</td>
</tr>
<tr>
<td>U.S. Department of Energy</td>
<td>Center for Diversity and National Harmony</td>
</tr>
<tr>
<td>U.S. Department of State</td>
<td>Center for Strategic &amp; International Studies</td>
</tr>
<tr>
<td>U.S. Department of the Treasury</td>
<td>Chinese Academy of Trade and Economic Cooperation</td>
</tr>
<tr>
<td>U.S. Environmental Protection Agency</td>
<td>East-West Management Institute</td>
</tr>
<tr>
<td>U.S. Federal Trade Commission</td>
<td>ECOWAS Commission</td>
</tr>
<tr>
<td>U.S. Intelligence Community</td>
<td>Education Development Center</td>
</tr>
<tr>
<td>U.S. National Guard</td>
<td>The Foreign Policy Initiative</td>
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<tr>
<td>U.S. Office of Management and Budget</td>
<td>Georgetown University</td>
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<tr>
<td>U.S. Senate</td>
<td>GlobalGiving Foundation</td>
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<tr>
<td>U.S. Trade Representative</td>
<td>Harvard University</td>
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<td></td>
<td>Human Rights Watch</td>
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<td></td>
<td>InterAction</td>
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<td></td>
<td>International Initiative for Impact Evaluation</td>
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<td></td>
<td>International Republican Institute</td>
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<td>International Rescue Committee</td>
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<td>Jinnah Institute</td>
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<td></td>
<td>The Johns Hopkins University</td>
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<td></td>
<td>The Malala Fund</td>
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<td></td>
<td>The Public Affairs Council</td>
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<td></td>
<td>Mercy Corps</td>
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<td></td>
<td>Middle East Institute</td>
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<td></td>
<td>Muslim Aid</td>
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<td></td>
<td>National Association of Regulatory Utility Commissioners (NARUC)</td>
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<td></td>
<td>National Committee on U.S.-China Relations</td>
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<tr>
<td></td>
<td>Overseas Development Institute</td>
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<tr>
<td></td>
<td>Partners in Health</td>
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<td></td>
<td>Pro Femina</td>
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<tr>
<td></td>
<td>Terre des Hommes Foundation</td>
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<tr>
<td></td>
<td>The World Bank Group</td>
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<tr>
<td></td>
<td>The World Trade Organization</td>
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<tr>
<td></td>
<td>Winrock International</td>
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<tr>
<td></td>
<td>World Economic Forum</td>
</tr>
<tr>
<td></td>
<td>World Resources Institute</td>
</tr>
</tbody>
</table>

| European Investment Bank |
| European Parliament |
| Food and Agriculture Organization of the United Nations |
| Inter-American Development Bank |
| International Atomic Energy Agency |
| International Finance Corporation |
| International Monetary Fund |
| United Nations |

<table>
<thead>
<tr>
<th>Multilateral Sector</th>
<th>Overseas Development Institute</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Chamber of Commerce</td>
<td>University of North Dakota</td>
</tr>
<tr>
<td>University of Pennsylvania</td>
<td></td>
</tr>
<tr>
<td>The Washington Institute for Near East Policy</td>
<td></td>
</tr>
<tr>
<td>Winrock International</td>
<td></td>
</tr>
<tr>
<td>World Economic Forum</td>
<td></td>
</tr>
<tr>
<td>World Resources Institute</td>
<td></td>
</tr>
</tbody>
</table>
**COMPENSATION**

The Master of Arts in International Economics & Finance (MIEF) program positions early-career professionals to excel in rigorous economic and financial analysis roles. The median salary and salary ranges for the MIEF Class of 2015 are as follows:

<table>
<thead>
<tr>
<th>SECTOR</th>
<th>MEDIAN</th>
<th>RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private</td>
<td>$60,000</td>
<td>$30,000 – $120,000</td>
</tr>
<tr>
<td>Multilateral</td>
<td>$62,000</td>
<td>$50,000 – $70,000</td>
</tr>
<tr>
<td>Public</td>
<td>$36,000</td>
<td>$24,000 – $80,000</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>$48,000</td>
<td>$48,000 – $48,000</td>
</tr>
</tbody>
</table>

98% of MIEF graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

*Based on results of a survey of MIEF students who graduated in 2015. The survey participation rate was 100%.
EMPLOYERS

Private Sector
ABS Consulting
AllianceBernstein L.P.
Bank of Tokyo-Mitsubishi UFJ, Ltd.
Broker Genius
Cartica Capital
China Construction Bank (Asia)
China Merchants Securities
Citi
CITIC Securities
Deloitte
Delos Capital Partners
Industrial and Commercial Bank of China
KPMG
Lakeshore Capital
NERA Economic Consulting
PwC

Public Sector
Agency for International Development Cooperation (Mexico)
Bank of Japan
Federal Reserve Bank of New York
Housing and Development Board (Singapore)
Maritime & Port Authority (Singapore)
U.S. Department of the Treasury

Nonprofit Sector
Peterson Institute for International Economics

Multilateral Sector
International Monetary Fund
United Nations
The World Bank Group

MIEF students and faculty visit financial firms in Hong Kong.
The Master of International Public Policy (MIPP) program is comprised of experienced professionals who come to Johns Hopkins SAIS with at least seven years of relevant work experience. Some MIPP students return to previous employers while others transition to new fields. The median salary and salary ranges for the MIPP Class of 2015 are as follows:

<table>
<thead>
<tr>
<th>SECTOR</th>
<th>MEDIAN</th>
<th>RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private</td>
<td>$105,000</td>
<td>$65,000 – $137,000</td>
</tr>
<tr>
<td>Public</td>
<td>$85,000</td>
<td>$36,000 – $120,000</td>
</tr>
<tr>
<td>Multilateral</td>
<td>$110,000</td>
<td>$90,000 – $150,000</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>$89,000</td>
<td>$82,000 – $155,000</td>
</tr>
</tbody>
</table>

93% of MIPP graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

*Based on results of a survey of MIPP students who graduated between December 2014 and August 2015. The survey participation rate was 88%.
CLASS OF 2015

EMPLOYERS

Private Sector
Altai Consulting
Creative Associates International
Deloitte
Leonie Industries
Mendel & Mendel PLLC
MicroVest Capital Management
Xerox Corporation

Public Sector
Central Bank of Azerbaijan
European Union Delegation to the United States
Federal Energy Regulatory Commission
Government of Greece
Government of Liberia
Ministry of Foreign Affairs & Trade (Brunei)
U.S. Army
U.S. Coast Guard
U.S. Department of Defense
U.S. Department of State
U.S. Marine Corps
U.S. Navy

Nonprofit Sector
Ashesi University Foundation
Center for Strategic & International Studies
The Global Fund for Children
Georgetown University
In Defense of Christians
Irving Harris Foundation
MCE Social Capital
Rand Corporation

Multilateral Sector
Inter-American Development Bank
United Nations Secretariat
The World Bank Group
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