

EMPLOYMENT OUTCOMES



JOHNS HOPKINS
SCHOOL *of* ADVANCED
INTERNATIONAL STUDIES





TALENT FOR THE WORLD

The Johns Hopkins University School of Advanced International Studies (SAIS) is committed to producing the next generation of great leaders, thinkers, and practitioners of international relations. As valued talent in the global marketplace, Johns Hopkins SAIS graduates secure employment across all sectors around the world.

This report is based on the results of an employment outcomes survey of students in the Master of Arts (MA), Master of Arts in International Economics and Finance (MIEF), and Master of International Public Policy (MIPP) programs who graduated between December 2014 and August 2015. These graduates found positions with over 200 employers worldwide.

The starting salaries for graduates noted in this report vary considerably depending on geographic location, employment sector, and functional area within the sector. They do not include the additional salary benefits of graduates employed in the multilateral sector where income is often tax-free, or the signing bonuses or end-of-year bonuses which can enhance salaries in the private sector.

From strategic consultants to entrepreneurs, leaders of non-governmental organizations to policymakers, Johns Hopkins SAIS graduates have joined an accomplished global network of over 18,000 alumni making a significant contribution to society.

Above: Students visit KKR headquarters during a Finance Trek in New York.

MASTER OF ARTS (MA) CLASS OF 2015

COMPENSATION

The Master of Arts (MA) is a two-year degree program with an interdisciplinary focus on international economics, policy and regional studies, international relations, and languages. The MA prepares students for careers addressing the multifaceted challenges facing the world today. The median salary and salary ranges for the MA Class of 2015 are as follows:

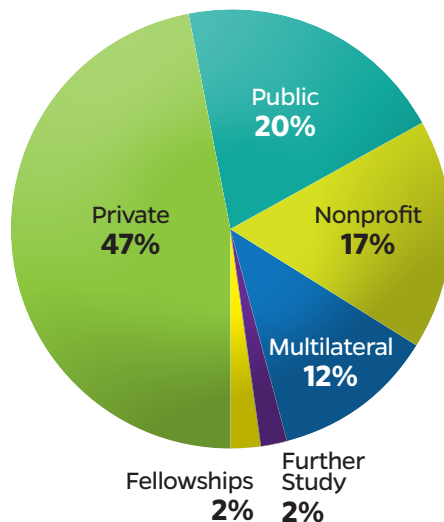
SECTOR	MEDIAN	RANGE
Private	\$68,000	\$15,000 - \$155,000
Public	\$53,000	\$35,000 - \$97,000
Nonprofit	\$46,000	\$24,000 - \$70,000
Multilateral	\$65,000	\$45,000 - \$120,000

95%

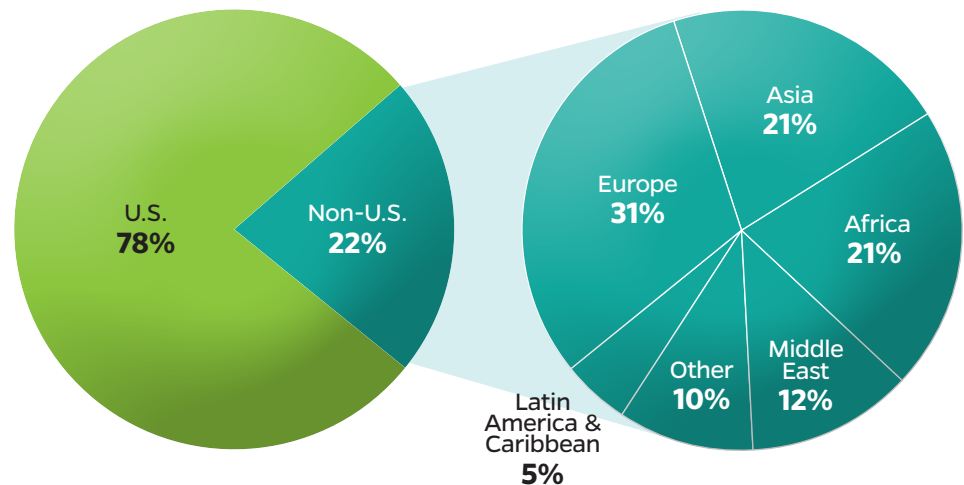
of MA graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

EMPLOYMENT OUTCOMES

by Sector



by Location



*Based on results of a survey of MA students who graduated between December 2014 and August 2015. The survey participation rate was 80%.

MASTER OF ARTS (MA) CLASS OF 2015

EMPLOYERS

Private Sector

A. T. Kearney
 Accenture
 Albright Stonebridge Group
 Allen & Overy LLP
 The Asia Group, LLC
 The Avascent Group
 BCG
 Beacon Global Strategies
 Booz Allen Hamilton
 CACI International
 Cartica Capital
 Castalia Strategic Advisors
 Causal Design
 CEB
 Chemonics
 International Inc.
 Citi
 CNS Global Advisors
 Context Partners
 Cyveillance
 Deloitte
 Delos Capital Partners
 DevTech Systems, Inc.
 DIGITALiBiz
 E.ON Climate &
 Renewables GmbH

The Economist
 Intelligence Unit
 Econ One
 Edelman Berland
 Edgeworth
 Economics, L.L.C.
 Estmob
 Ether Capital
 Eurasia Group
 Everbright Securities
 Exiger
 EY
 Forcier Consulting
 Frontier Strategy Group
 Galileo Learning
 GlaxoSmithKline
 Global Development
 Incubator
 Goldman Sachs
 Google
 Height Securities, LLC
 Hitachi Consulting
 Hong Kong Phoenix
 Satellite Television
 ICF International
 HIS
 IMG Rebel
 International Business &
 Technical Consultants
 Jefferies
 John Snow, Inc.
 JP Morgan

The Kaizen Company
 Kateri Strategies
 KC Jones Plating Co.
 KOTRA
 Kroll/Altegrity Risk
 International
 lululemon athletica
 M Powered Strategies, Inc.
 Management Systems
 International
 McKinsey & Company
 Metis Strategy
 MicroVest Capital
 Management
 Morgan Stanley
 New Oriental Education
 and Technology Group
 PA Consulting Group
 The Palladium Group
 Park Advisors LLC
 Partners in Performance
 Political Alpha
 Promontory
 Financial Group
 PwC
 Reed Smith LLP
 Rhodium Group
 Rock Creek Global Advisors
 The Rock Creek Group
 SAP
 Sard Verbinen & Co
 Scitor Corporation

Sealed Inc.
 Sia Partners
 Sidar Global Advisors
 SiteCompli
 SolarCity
 Sonecon LLC
 Sorini, Samet & Associates
 Sustainable Capital Advisors
 Syngenta
 Systems Planning
 and Analysis
 TD International, LLC
 Tesla Government Inc.
 Uno International Trade
 Strategy Advisors
 Whiteoak Global Advisors
 Wood Mackenzie

Public Sector

Banking Regulation &
 Supervision Agency (Turkey)
 Banque Centrale
 (Luxembourg)
 Board of Governors of the
 Federal Reserve System
 Central Intelligence
 Agency (U.S.)
 China-Africa Development
 Fund (China)
 Federal Reserve
 Bank of Chicago
 Federal Reserve Bank
 of New York

HM Treasury
(United Kingdom)
Ministry of Foreign
Affairs (Netherlands)
National Defense
University (U.S.)
National Nuclear Security
Administration (U.S.)
National Security
Agency (U.S.)
Overseas Private
Investment Corporation
Public Health Institute
U.S. Agency for
International Development
U.S. Coast Guard
U.S. Department of
Commerce
U.S. Department of Defense
U.S. Department of Energy
U.S. Department of State
U.S. Department of
the Treasury
U.S. Environmental
Protection Agency
U.S. Federal Trade
Commission
U.S. Intelligence
Community
U.S. National Guard
U.S. Office of Management
and Budget
U.S. Senate
U.S. Trade Representative

Nonprofit Sector

Abdul Latif Jameel Poverty
Action Lab (J-PAL)
ACT
Action Against Hunger
American Enterprise
Institute
American Institute
in Taiwan
Armenian Cultural
Association of America
Asia Philanthropy Circle
Bertelsmann Foundation
Building Markets
Catholic Relief Services
Center for Diversity and
National Harmony
Center for Strategic &
International Studies
Chinese Academy of Trade
and Economic Cooperation
East-West Management
Institute
ECOWAS Commission
Education Development
Center
The Foreign Policy Initiative
Georgetown University
GlobalGiving Foundation
Harvard University
Human Rights Watch
InterAction

International Initiative
for Impact Evaluation
International
Republican Institute
International Rescue
Committee
Jinnah Institute
The Johns Hopkins
University
The Malala Fund
The Public Affairs Council
Mercy Corps
Middle East Institute
Muslim Aid
National Association
of Regulatory Utility
Commissioners (NARUC)
National Committee on
U.S.-China Relations
Overseas Development
Institute
Partners in Health
Pro Femina
Terre des Hommes
Foundation
U.S. Chamber of Commerce
University of North Dakota
University of Pennsylvania
The Washington Institute
for Near East Policy
Winrock International
World Economic Forum
World Resources Institute

Multilateral Sector

European Investment Bank
European Parliament
Food and Agriculture
Organization of the
United Nations
Inter-American
Development Bank
International Atomic
Energy Agency
International Finance
Corporation
International
Monetary Fund
United Nations
The World Bank Group
The World Trade
Organization

MASTER OF INTERNATIONAL ECONOMICS & FINANCE

COMPENSATION

The Master of Arts in International Economics & Finance (MIEF) program positions early-career professionals to excel in rigorous economic and financial analysis roles. The median salary and salary ranges for the MIEF Class of 2015 are as follows:

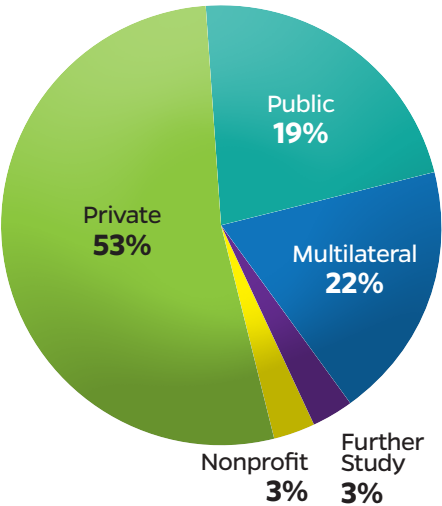
SECTOR	MEDIAN	RANGE
Private	\$60,000	\$30,000 - \$120,000
Multilateral	\$62,000	\$50,000 - \$70,000
Public	\$36,000	\$24,000 - \$80,000
Nonprofit	\$48,000	\$48,000 - \$48,000

98%

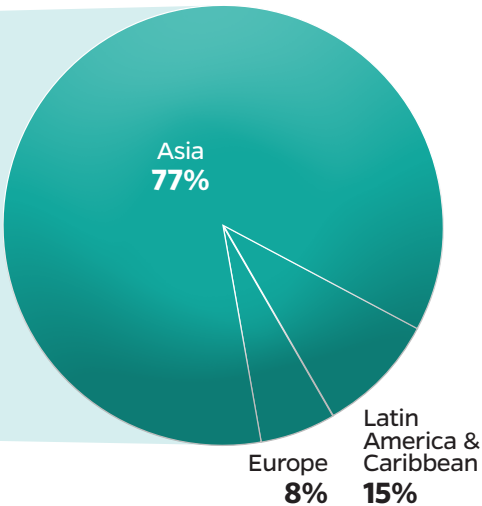
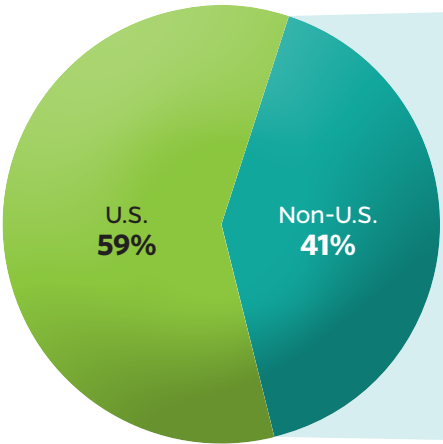
of MIEF graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

EMPLOYMENT OUTCOMES

by Sector



by Location



*Based on results of a survey of MIEF students who graduated in 2015. The survey participation rate was 100%.

(MIEF) CLASS OF 2015



MIEF students and faculty visit financial firms in Hong Kong.

EMPLOYERS

Private Sector

ABS Consulting
AllianceBernstein L.P.
Bank of Tokyo-Mitsubishi UFJ, Ltd.
Broker Genius
Cartica Capital
China Construction Bank (Asia)

China Merchants Securities
Citi
CITIC Securities
Deloitte
Delos Capital Partners
Industrial and Commercial Bank of China
KPMG
Lakeshore Capital
NERA Economic Consulting
PwC

Public Sector

Agency for International Development Cooperation (Mexico)
Bank of Japan
Federal Reserve Bank of New York
Housing and Development Board (Singapore)
Maritime & Port Authority (Singapore)
U.S. Department of the Treasury

Nonprofit Sector

Peterson Institute for International Economics

Multilateral Sector

International Monetary Fund
United Nations
The World Bank Group

MASTER OF INTERNATIONAL PUBLIC POLICY (MIPP)

COMPENSATION

The Master of International Public Policy (MIPP) program is comprised of experienced professionals who come to Johns Hopkins SAIS with at least seven years of relevant work experience. Some MIPP students return to previous employers while others transition to new fields. The median salary and salary ranges for the MIPP Class of 2015 are as follows:

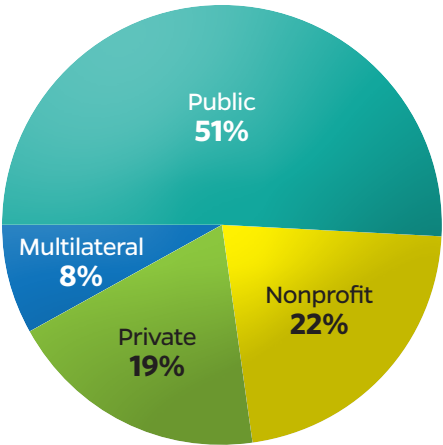
SECTOR	MEDIAN	RANGE
Private	\$105,000	\$65,000 - \$137,000
Public	\$85,000	\$36,000 - \$120,000
Multilateral	\$110,000	\$90,000 - \$150,000
Nonprofit	\$89,000	\$82,000 - \$155,000

93%

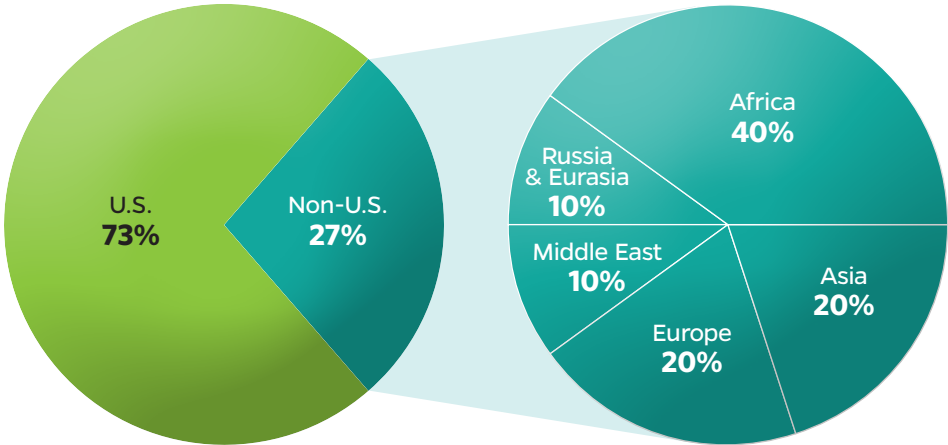
of MIPP graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

EMPLOYMENT OUTCOMES

by Sector



by Location



*Based on results of a survey of MIPP students who graduated between December 2014 and August 2015. The survey participation rate was 88%.

CLASS OF 2015

EMPLOYERS

Private Sector

Altai Consulting
Creative Associates
International
Deloitte
Leonie Industries
Mendel & Mendel PLLC
MicroVest Capital
Management
Xerox Corporation

Nonprofit Sector

Ashesi University
Foundation
Center for Strategic &
International Studies
The Global Fund
for Children
Georgetown University
In Defense of Christians
Irving Harris Foundation
MCE Social Capital
Rand Corporation

Public Sector

Central Bank of Azerbaijan
European Union Delegation
to the United States
Federal Energy Regulatory
Commission
Government of Greece
Government of Liberia
Ministry of Foreign
Affairs & Trade (Brunei)
U.S. Army
U.S. Coast Guard
U.S. Department of Defense
U.S. Department of State
U.S. Marine Corps
U.S. Navy

Multilateral Sector

Inter-American
Development Bank
United Nations Secretariat
The World Bank Group





CONTACT INFORMATION

Prospective Students Please Contact

**Washington DC
Office of Admissions**
sais.dc.admissions@jhu.edu
+1.202.663.5700

**SAIS Europe
Office of Admissions**
sais.eu.admissions@jhu.edu
+39.051.29.17.811

**SAIS China
The Hopkins-Nanjing Center
Office of Admissions**
nanjing@jhu.edu
+1.202.663.5800

Employers Please Contact

**Washington DC
Office of Career Services**
sais.dc.careers@jhu.edu
+1.202.663.5710

**SAIS Europe
Office of Career Services**
sais.eu.careers@jhu.edu
+39.051.29.17.811

**SAIS China
The Hopkins-Nanjing Center
Office of Career Services**
hncareerservices@nju.edu.cn
+86.136.0145.0142



SAIS-JHU.EDU



Johns Hopkins SAIS



FACEBOOK.COM/SAISCareers



@SAISCareers

Nondiscrimination Policy: The Johns Hopkins University does not discriminate on the basis of race, color, gender, religion, age, sexual orientation, national or ethnic origin, disability, marital status, or veteran status in any student program or activity administered by the university, or with regard to admission or employment.

Questions regarding Title VI, Title IX, and Section 504 should be referred to the Office of Institutional Equity at 410.516.8075 or 410.516.6225 (TTY).

The school reserves the right to change information contained in this publication without prior notice.