

EMPLOYMENT OUTCOMES

CLASS OF 2016



JOHNS HOPKINS
SCHOOL *of* ADVANCED
INTERNATIONAL STUDIES





TALENT FOR THE WORLD

The Johns Hopkins University School of Advanced International Studies (SAIS) is committed to producing the next generation of great leaders, thinkers, and practitioners of international relations. As valued talent in the global marketplace, Johns Hopkins SAIS graduates secure employment across all sectors around the world.

This report is based on the results of an employment outcomes survey of students in the Master of Arts (MA), Master of Arts in International Economics and Finance (MIEF), and Master of International Public Policy (MIPP) programs who graduated between December 2015 and August 2016. These graduates found positions with over 220 employers worldwide.

The starting salaries for graduates noted in this report vary considerably depending on geographic location, employment sector, and functional area within the sector. They do not include the additional salary benefits of graduates employed in the multilateral sector where income is often tax-free.

From strategic consultants to entrepreneurs, leaders of nongovernmental organizations to policymakers, Johns Hopkins SAIS graduates have joined an accomplished global network of nearly 19,000 alumni making a significant contribution to society.

Above: Students visit Amazon during the Beijing Trek in China.

MASTER OF ARTS (MA) CLASS OF 2016

The majority of students at Johns Hopkins SAIS are enrolled in the two-year, full-time Master of Arts degree. The program's interdisciplinary coursework emphasizes international economics, policy and regional studies, international relations, and languages. Students can begin their studies with one year at the Hopkins-Nanjing Center, elect to spend either year at SAIS Europe, or spend both years in Washington, DC.

96%

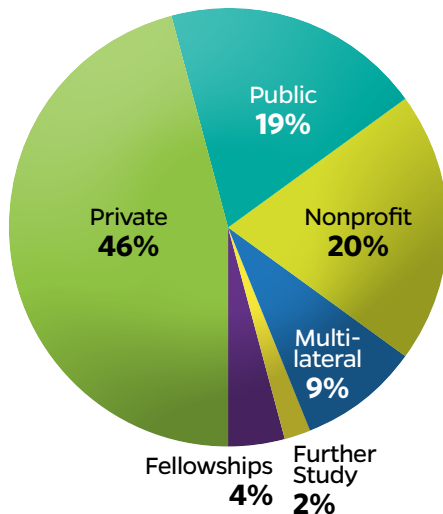
of MA graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

COMPENSATION

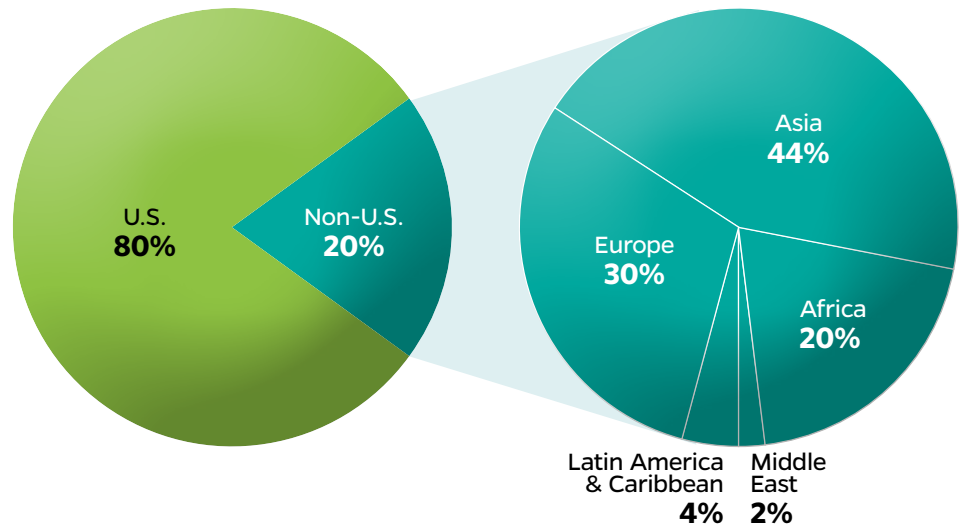
SECTOR	MEDIAN	RANGE
Private	\$69,000	\$7,800 - \$157,500
Public	\$56,000	\$21,500 - \$118,500
Nonprofit	\$48,000	\$30,000 - \$73,500
Multilateral	\$59,500	\$50,000 - \$75,000

EMPLOYMENT OUTCOMES

by Sector



by Location



*Based on results of a survey of MA students who graduated between December 2015 and August 2016. The survey participation rate was 79%.

MASTER OF ARTS (MA) CLASS OF 2016

EMPLOYERS

Private

Abercrombie & Fitch
 Accenture Federal Services
 Accenture Consulting
 Adecco
 AGrow Ventures
 Albright Stonebridge Group
 ANA
 Analysis Group, Inc.
 Archetype Group
 Argus Media
 Artis International
 Ascendant Program Services, LLC
 Astris Finance, LLC
 Atlas Research
 Avalon Energy Services, LLC
 Bloomberg LP
 Bloomberg New Energy Finance
 BowerGroupAsia
 BrainTrust Holdings, LLC
 BroadBranch Advisors
 Callaway Capital Management, LLC
 Castalia Strategic Advisors
 China-Africa Development Fund
 China Investment Corporation

ClearBridge Investments
 Control Risks
 DAI
 Deloitte
 Detecon International GmbH
 DevTech Systems, Inc.
 DockIt
 Econ One Research
 Economist Intelligence Unit
 Ernst & Young (EY)
 ESAI Energy, LLC
 Eurasia Group
 Excella Consulting
 Fannie Mae
 Flexport
 Forcier Consulting
 FP Analytics
 Frontier Strategy Group
 GIC Group
 Graffiti Group
 Hatch
 Huawei
 ICF International
 IHS Markit
 IKB Deutsche Industriebank AG
 IMG Rebel
 Ingalls & Snyder
 International NGO Safety Organisation
 International Technology & Trade Associates, Inc.

Jefferies, LLC
 John Snow, Inc.
 J.P. Morgan
 Kaiser Associates
 Keybridge, LLC
 Khulisa Management Services
 KPMG
 Kroll
 Louis Berger
 Lundquist
 Management Systems International (MSI)
 McKinsey & Company
 McLarty Associates
 Merck and Co., Inc.
 Mintz Group, Inc.
 Mitsubishi Corporation
 Mitsui & Co.
 Morgan Stanley
 Navanti Group
 New Frontier Data
 Northeast Group, LLC
 Pacific Gas and Electric Company
 Penn Schoen Berland
 ReD Associates
 S&P Global Platts
 S&P Global Ratings
 Samsung
 Sidar Global Advisors
 Steele CIS
 TD International, LLC

TeleGeography
 The Abraaj Group
 The Advisory Board Company
 The Asia Group
 The Cipher Brief
 Trusted Sources
 TurtlShell
 Vanguard
 Winrock International
 Xynteo
 Yamato Capital Partners

Public

Bank Indonesia
 Board of Governors of the Federal Reserve System
 Colorado Office of Economic Development and International Trade
 Congressional-Executive Commission on China
 Embassy of the Argentina Republic in the U.S.
 European Parliament Liaison Office with the U.S. Congress
 Federal Emergency Management Agency
 Federal Energy Regulatory Commission
 Federal Reserve Bank of New York
 Intelligence Community

Overseas Private
Investment Corporation
Republic of Turkey Prime
Minister's Office
SelectUSA
The Office of the Special
Inspector General for
Afghanistan Reconstruction
The Royal Thai Government
U.S. Department of
Commerce – International
Trade Administration
U.S. Department of Defense
U.S. Department of
Homeland Security
U.S. Department of Housing
and Urban Development
U.S. Department of Justice
U.S. Department of State
U.S. Department
of the Interior
U.S. Department of
the Treasury
U.S. International
Trade Commission
U.S. Military Academy
U.S. Office of Management
and Budget
USAID

Nonprofit

Abdul Latif Jameel Poverty
Action Lab (J-PAL)
American Council on
Renewable Energy
AMIDEAST
Arab Center Washington DC
Catholic Relief Services
Center for Advanced
Defense Studies (C4ADS)
Center for Strategic and
Budgetary Assessments
Center for Strategic and
International Studies (CSIS)
Climate Policy
Initiative (CPI)
CNA Analysis & Solutions
Congressional Hispanic
Caucus Institute
Crisis Action
East-West Center
Fair Labor Association
Global Alliance for
Clean Cookstoves
Global Financial Integrity
Global Island Partnership
Information Technology
Industry Council (ITI)
Institute of International
Finance
International Center
for Journalists (ICFJ)
International Peace and
Security Institute

International Republican
Institute (IRI)
Internews Network
Johns Hopkins School of
Advanced International
Studies (SAIS)
Mercy Corps
Meridian International
Center
National Association
of Regulatory Utility
Commissioners (NARUC)
National Democratic
Institute (NDI)
Nevada State
Democratic Party
Oak Ridge Institute for
Science and Education
Overseas Development
Institute
Peterson Institute for
International Economics
R Street Institute
Results for Development
Institute
Rocky Mountain Institute
Stimson Center
Tax Foundation
The Foreign Policy Institute
The National Bureau
of Asian Research
U.S. Global Leadership
Coalition (USGLC)
United States-Azerbaijan
Chamber of Commerce
US-China Business Council

US-Korea Institute at SAIS
Woodrow Wilson
International Center
for Scholars
Young Professionals
in Foreign Policy

Multilateral

European Union Institute
for Security Studies
International Finance
Corporation (IFC)
International Fund
for Agricultural
Development (IFAD)
International Monetary
Fund (IMF)
Organisation for Economic
Co-operation and
Development (OECD)
Permanent Mission of Japan
to the United Nations
The World Bank Group
United Nations

MASTER OF INTERNATIONAL ECONOMICS & FINANCE

This 11-month, cohort-based master's program is offered in Washington, DC, and positions early-career professionals to excel in rigorous economic and financial analysis roles. The curriculum prepares students to understand advanced economic theories, master professional quantitative and econometric skills, and assess a wide range of international economic and financial scenarios.

97%

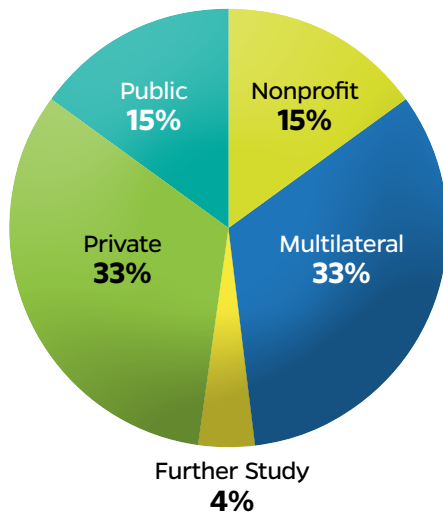
of MIEF graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

COMPENSATION

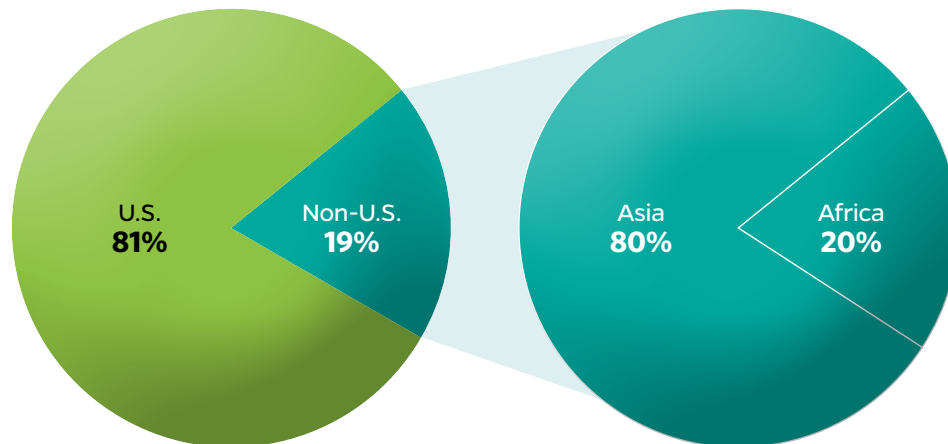
SECTOR**	MEDIAN	RANGE
Private	\$57,500	\$30,000 - \$85,000
Public	\$60,000	\$57,000 - \$120,000
Multilateral	\$59,000	\$52,000 - \$66,500

EMPLOYMENT OUTCOMES

by Sector



by Location



*Based on results of a survey of MIEF students who graduated in 2016. The survey participation rate was 91%.

**Insufficient data collected on nonprofit sector compensation.

(MIEF) CLASS OF 2016



MIEF students in Washington, DC.

EMPLOYERS

Private

Citi
GIC Group
HSBC
Injaro Investments
Ping An Trust Co., Ltd.
Sol Systems
Standard Chartered Bank

Public

China National
Development and Reform
Commission – Academy of
Macroeconomic Research
U.S. Bureau of
Labor Statistics
U.S. Department of
Commerce – Bureau of
Economic Analysis
U.S. Department
of the Treasury

Nonprofit

Asia Society
Australian Strategic
Policy Institute
Institute of International
Finance (IIF)
Johns Hopkins School of
Advanced International
Studies (SAIS)
Milken Institute

Multilateral

International Monetary
Fund (IMF)
The World Bank Group

MASTER OF INTERNATIONAL PUBLIC POLICY (MIPP)

Offered in Washington, DC and Bologna, Italy, this degree is designed for experienced professionals who wish to develop advanced analytical and leadership skills. Students have the flexibility to tailor their coursework and focus on the areas of greatest importance to their careers. MIPP students represent diverse employment sectors and geographic regions and bring substantial work experience into classroom discussions. This program is completed in one academic year.

92%

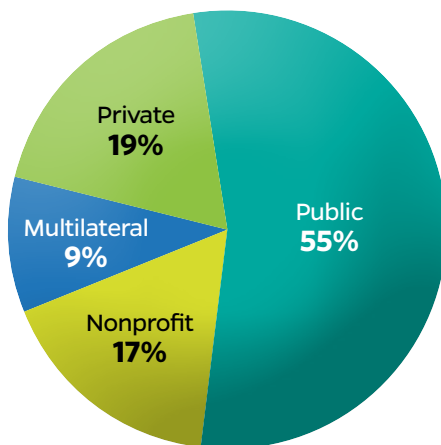
of MIPP graduates were employed, pursuing fellowships or internships, or had gone on for further study within six months of graduation.*

COMPENSATION

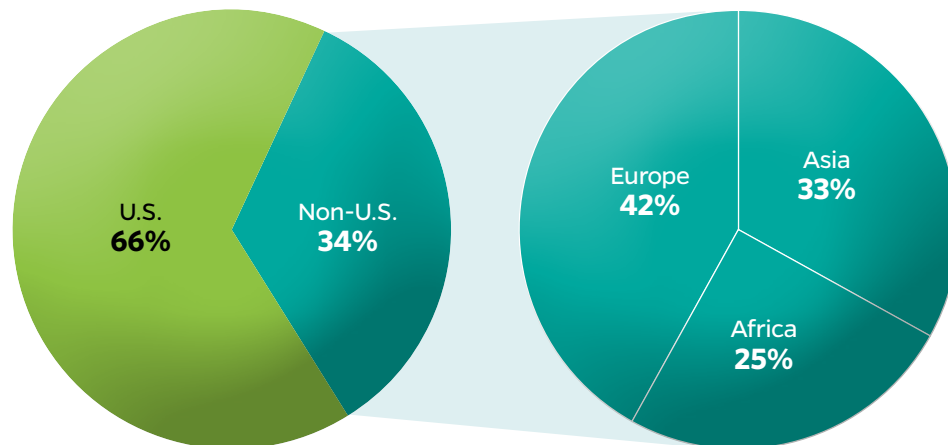
SECTOR**	MEDIAN	RANGE
Public	\$84,000	\$24,000 - \$131,000

EMPLOYMENT OUTCOMES

by Sector



by Location



*Based on results of a survey of MIPP students who graduated between December 2015 and August 2016. The survey participation rate was 82%.

**Insufficient data collected on multilateral, nonprofit, and private sector compensation.

CLASS OF 2016

EMPLOYERS

Private

Abraham Crown &
Associates, LLC
Al Jazeera Media Network
Goldman Sachs
Innovative Analytics
& Training
Kew Capital, LLP
Leidos
State Oil Company of
Azerbaijan (SOCAR)

Public

Government of India
Government of Nigeria
Ministry of Foreign
Affairs of Bolivia
Ministry of Home
Affairs of Singapore
National Agency for
Safety, Energy and
Environment of Mexico
U.S. Army
U.S. Coast Guard
U.S. Department of Defense
U.S. Department of State
U.S. National
Security Council
U.S. Navy

Nonprofit

APIC
Children's National
Medical Center on
Sheikh Zayed Campus
Center for Naval
Analyses (CNA)
FINCA International
Johns Hopkins School of
Advanced International
Studies (SAIS)
Technological
Educational Institute of
Western Macedonia
The Korea Foundation

Multilateral

Organization for Security
and Co-operation in
Europe (OSCE)
Permanent Mission of
the Union of Myanmar
to the United Nations
The World Bank Group





CONTACT INFORMATION

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Questions regarding Title VI, Title IX, and Section 504 should be referred to the Office of Institutional Equity at 410.516.8075 or 410.516.6225 (TTY).

The school reserves the right to change information contained in this publication without prior notice.